



TRADE-UP MANUAL PLASMA



What

Offer Distributor a credit to pass onto the end-user for the trade-up of used ESAB®, Thermal Dynamics®, or competitive manual plasma cutting systems when a new Cutmaster® or PAK® 200i product is purchased. Trade-up value is calculated \$10/Amp (200 Amp maximum).

When to Use

Incentive for the end-user to upgrade to the latest technology or product platform, to grow share, to protect share, or to keep patented business.

How

Distributor completes transaction with end-user and submits this completed form along with invoice showing end-user serial numbers of both power supplies and confirmation on Distributor letterhead that traded-in unit has been scrapped by fax to 800-535-0557 or email to omgmt@victortechologies.com.

QUALIFYING PRODUCT	BRAND
 <p>Cutmaster® Series PAK® 200i</p>	Thermal Dynamics

Notes

- No SPR required
- Trade-up value is calculated from the lesser of the two output machines — the one being traded-up or the one being purchased

NEW PURCHASE			TRADE-IN PRODUCT		TRADE-UP VALUE
Part Number	Make/Model	List Price	Make/Model	Serial Number	\$10.00 per Amp
		\$			\$

DISTRIBUTOR INFORMATION		END-USER INFORMATION
Date		
Company		
Contact		
Phone		
Street/PO		
City		
State		
Zip		

